

**Industry Consultation Session
ACT Solar Power Facility
Tuesday 3 March 2009**

On Tuesday 3 March 2009, an Industry Consultation Session was conducted in relation to the proposed ACT Solar Power Facility.

A Question and Answer segment was undertaken at the Session. So far as possible, the text of the questions as heard by scribes, have been reproduced below. The answers given during the Session were given by Territory officers according to the information available to the officers at the time and in the interest of endeavouring to provide answers to all questions at the Session. The text reproduced below may not reflect the precise words used by those putting questions, nor the precise words of answers. However, it is hoped that the text reflects the intention of the questions. In relation to some answers, the Territory's responses have been reviewed, and answers either retracted or updated responses provided, or answers have been clarified or supplemented.

No warranty or representation is made by the Territory, nor should any be taken to be made or relied upon by any person, in relation to the answers given either on 3 March or in the text below. As participants in the Session were advised on 3 March, this project is in its preliminary stages. Information and answers provided on 3 March may be revised in various ways by the time the Call for Expressions of Interest is issued and the information available when that document is issued may reflect information that is not consistent with information provided on 3 March. In part this will be because the Call for Expressions of Interest is intended to have regard to questions and comments that were made by registered participants in the Session, as well as any other person who provides feedback by 12 March 2009.

Glen Johnston, Miralite Pty Ltd

Q: Will Powerpoint slides be available on the Procurement Solutions website?

A: Yes

Stuart McReery, Evans and Peck

Q: All the money you have mentioned [\$30m from the ACT Govt], will that be a different bucket of money to the Feed-in Tariff money?

A: Yes

Manuel Cilia, Cilectric Pty Ltd

Q: What about ACTEW's costs for grid connection?

A: The Government is looking at sites that maximise connectivity, however, connection costs are all part of the total project costs.

Dr John Söderbaum, ACIL Tasman Pty Ltd

Q: Is there any talk about having a site outside the ACT?

A: For obvious reasons we have been looking at sites within the ACT but that doesn't exclude you from nominating a site outside the ACT. The Government will exhaust all options within the ACT, with potential sites to be identified for

the EOI. The Government is not pre-clearing sites - proponents will need to undertake their own evaluation.

Ross Hastings, Global SunPower

Q: Will Stage 2 of the FiT deliberations be affected by responses from this group (i.e. from industry)?

A: Responses from this group will be important and instructive.

Stuart McCreery, Evans & Peck

Q: Commercially viable versus commercially proven - can you provide guidance on what this means?

A: Commercially proven technology is taken to mean relatively mature technology at the stage of commercial demonstration or operation.

Glen Johnston, Miralite Pty Ltd

Q: Are those sites [the ones identified as possible sites by the ACT Government] available for outside scrutiny at this stage?

A: The following answer was provided at the session 'We are looking to make those sites available within a week.' However that response needs to be corrected. The answer is that it is anticipated that information on preferred potential sites will be made no later than the call for Expressions of Interest.

[Questioner unknown]

Q: Are you guys considering a break up into smaller lots?

A: That was a consideration. Clearly there are economies of scale and that has to be balanced with that. The Government is keen to explore scalability with the market and proposes to identify sites with this in mind i.e. sites in excess of 100ha

Steve Hollis, Lloyd Energy Systems Pty Ltd

Q: Regarding the 80,000 MW hours, will the EOI place an emphasis on schedulable versus non-schedulable?

A: The Government is open minded in this regard.

Glen Johnston, Miralite Pty Ltd

Q: Such projects are usually awarded to a single entity - is the ACT open to multiple technologies and multiple players?

A: This is not being ruled out - the Government is encouraging a commercial operation that is potentially scaleable.

Stuart McCreery, Evans & Peck

Q: REDP funding is big lick funding to commercialise technologies. If the [solar farm] technology warrants that funding from the Federal Government, will it be excluded from this program?

A: No

Hamish Sinclair, Planning Institute of Australia

Q: Is fast-tracking an option?

A: That would have to be considered on the merits of the application.

Ashleigh Antflick, Elementus

Q: What is the commitment profile for this project i.e. when will we know that it is definitely moving ahead?

A: The shortlisting is a key juncture, however, all parties involved can reserve the right to withdraw from the process.

Company		Personnel
Government Attendees		
1	Chief Minister's Department	Andrew Cappie-Wood
2	Chief Minister's Department	Brook Dixon
3	Chief Minister's Department	Dan Stewart
4	Chief Minister's Department	Anastasia Chan
5	Chief Minister's Department	Olivia Philpott
6	Department Environment, Climate Change,	Kathy Hudson
7	Department Environment, Climate Change,	David Butt
8	Department Environment, Climate Change,	Martin d'Este
9	Government Solicitors Office	Shirley Wu
10	Government Solicitors Office	Dr Loretta Zamprogno
11	PricewaterhouseCoopers	Peter Keogh
12	PricewaterhouseCoopers	Terry Weber
13	PricewaterhouseCoopers	Wes Stein
14	PricewaterhouseCoopers	Zlatko Todorovski
15	Procurement	Deborah Peereboom
16	Procurement	Robyn Hardy
Registered Industry Attendees		
1	ACIL Tasman Pty Ltd	Dr John Söderbaum
2	ActewAGL	Dianne O'Hara
3	APP	Greg Taylor
4	Aarmarda Solar	Justin Ryan
5	Aarmarda Solar	Lawrence McIntosh
6	Ausra	Wayne Smith
7	Boeing Defence Australia	David Rawlins
8	Bovis Lend Lease	Wayne Wilson
9	Cilectric Pty Ltd	Manuel Cilia
10	Connell Wagner	Jason Gillard
11	Connell Wagner	Mark Gaykema
12	Cynergy	Bruce Higgs
13	Daly International	Chris Taylor
14	Daly International	Daniel O'Meara
15	Elementus	Ashleigh Antflick
16	EMC Solar	Mick Gibson
17	Evans & Peck	Stuart McCreery
18	GHD	Peter Dunn
19	Global SunPower	Jason Meiklejohn
20	Global SunPower	Ross Hastings
21	Hatch Energy	David Nivala
22	Hatch Energy	Dr Babak Seyedan
23	Ingenero Pty Ltd	Rodger Whitby
24	IT Power (Australia) Pty Ltd	Simon Franklin
25	Kellogg Brown & Root Pty Ltd	Geoff Borton
26	Leighton Contractors	Anssi Pitkanen
27	Lloyd Energy Systems Pty Ltd	Steve Hollis
28	M+W Zander	Damir Hasagic
29	Magma Pty Ltd	Merv Johnston
30	Maunsell Australia	Ron Steenbergen
31	Maunsell Australia	Stephen Bargwanna
32	Meridian Energy Australia	Anthony Melov
34	Planning Institute of Australia	Hamish Sinclair
35	Sanctuary Energy Pty Ltd	Sioau-Mai-See
36	Solar Energy	Mr Andreas Luzzi
37	Solar Systems Pty Ltd	Russell Harris
38	Skyline	Mr Emery Kyne
39	Spark Solar Australia	Evan Franklin
40	VEMTEC Pty Ltd	Mark Lampard
41	Wizard Power Pty Ltd	Tony Robey

